**BMGT - Business: Management**

**BMGT 205. Prof Business Communication. 3 Credits.** (3 Lec) F,S,Su
PREREQUISITE: Completion of University Seminar and Writing University Core Requirement. Recognizing and creating effective approaches and styles for written, oral, and nonverbal communications appropriate to organizational situation, nature of message, and co-communicators. Course addresses professional document and presentation designs, choices of media, and tones for individual and organizational communications.

**BMGT 210. Small Business Entrepreneurship. 3 Credits.** (Lec 3) S
Offered by Gallatin College. This course will provide an entrepreneurial learning experience that is grounded in collaborations and dynamic problem-solving opportunities. Through student-driven projects, participants will move through the basic building blocks of conceptualizing and starting a business.

**BMGT 215. Human Resource Management. 3 Credits.** (3 Lec)
For Gallatin College Business Management Professional Certificate students only. This course provides a vast overview of the essential functions in Human Resource Management. Ideal for entrepreneurs and management/executives or those interested in learning more about the Human Resource profession. This course focuses on subject areas of the Human Resource function within a business for strategic planning, ethical and legal responsibilities, recruitment and staffing plans, employee development, compensation and benefits, safety and health, and employee and labor relations. Once completed, this course will provide comprehensive, best-practice techniques for managing Human Resource within real-world environments and situations.

**BMGT 235. Management. 3 Credits.** (3 Lec) F
This course is an introduction to critical management skills involved in directing the operations of an organization. Emphasis is placed on effectively working with others to achieve entity objectives. Course topics include the basic management functions of planning, organizing, leading and controlling as well as staffing, appraising performance, motivating employees, handling disciplinary problems, and stress and time management. Students will develop leadership, teamwork, and communication skills.

**BMGT 240IS. Business Research Methods. 3 Credits.** (3 Ret) F,S
PREREQUISITE: STAT 216Q, and BMIS 211 as pre- or co-requisite. Introduction to the methods of knowledge and knowing regarding business activities and business organizations. Focused on disciplined inquiry using statistics and quantitative analysis; providing the intellectual foundation for further exploration of the business discipline.

**BMGT 291. Special Topics. 1-4 Credits.** (1 Lec; 12 cr max) On Demand
PREREQUISITE: None required but some may be determined necessary by offering department. Courses not required in any curriculum for which there is a particular one-time need, or given on a trial basis to determine acceptability and demand before requesting a regular course number.

**BMGT 292. Independent Study. 1-3 Credits.** (1 Iud; 6 cr max) On Demand
PREREQUISITE: Consent of instructor and approval of Associate Dean. Directed research and study on an individual basis. Not to be used as a substitute for a required course.

**BMGT 322. Operations Management. 3 Credits.** (3 Lec) F,S,Su
PREREQUISITE: Junior standing. For business majors: BMIS 211, M 161Q, and STAT 216Q. For non-business majors: M 161Q and consent of instructor. Introduction to the topics and methods of production and operations management. Emphasis is given to critical thinking, business analyses and computer modeling. Application areas include accounting, finance, marketing, and management.

**BMGT 329. Human Resource Management. 3 Credits.** (3 Lec) F,S
PREREQUISITE: BMGT 335 and BGEN 361; for business majors: formal admission to the College of Business. The functions and tools used in procurement development, compensation, integration, and maintenance of human resources and their impact on the effective attainment of organizational goals.

**BMGT 335. Management and Organization. 3 Credits.** (3 Lec) F,S,Su
PREREQUISITE: Junior standing. A survey of contemporary research-based concepts relevant to management and organization including topics such as motivation, leadership, teamwork, organizational design, communication, decision making, entrepreneurship, diversity, and ethics.

**BMGT 366. Supervisory Management Skills. 3 Credits.** (3 Lec) S
PREREQUISITE: Junior Standing and BMGT 335, for business majors: formal admission to the College of Business. An applied management course that will build the foundational knowledge and skills required by first line supervisors and newly appointed managers. The course deals with issues including personality, communication, creative problem solving and motivation. The course emphasizes analysis that informs value-adding actions in response to typical challenges confronting first-line supervisors.

**BMGT 405. Supply Chain Analytics. 3 Credits.** (3 Lec) F
PREREQUISITE: BMGT 322 or BMGT 335; for business majors: formal admission to the College of Business. Includes important concepts, methodologies, and tools related to supply chain management and business analytics (i.e., descriptive, predictive, and prescriptive analytics) from a managerial perspective.

**BMGT 406. Negotiation/Dispute Resolution. 3 Credits.** (3 Lec) S
PREREQUISITE: BMGT 335 or consent of instructor; for business majors: formal admission to the College of Business. Introduction to negotiation theories and skills to help students practice and improve this essential area of business and personal competence. Taught primarily through interactive and in-class exercises that allow students to gain experience and confidence as negotiators.

**BMGT 410. Sustainable Business Practices. 3 Credits.** (3 Lec)
PREREQUISITES: Junior standing; for business majors: BMGT 335, BMKT 325, and formal admission to the College of Business; for non-business majors: consent of instructor. Explores sustainability from a business perspective looking at the decision making process both economically and ecologically. Decision making tools will be introduced for use in assimilating and evaluating information considering ecological sustainability, strategic human resource management, organizational change, corporate social responsibility, leadership and community renewal. A unified approach to corporate sustainability is identified and used by students to evaluate the sustainability of various businesses.

**BMGT 420. Leadership and Motivation. 3 Credits.** (3 Sem) F
PREREQUISITE: BMGT 335 or consent of instructor; for business majors: formal admission to the College of Business. Theories, issues, and current topics related to the emergence and effectiveness of leaders, with focus on leadership behaviors and processes in business organizations. Emphasis placed on examination of how individual and organizational leadership capacity is developed.

**BMGT 433. Managing Quality and Productivity. 3 Credits.** (3 Lec) On Demand
PREREQUISITE: BMGT 322; for business majors: formal admission to the College of Business. An in-depth study of the theoretical foundations of quality management along with applications of the quantitative and qualitative tools used in improving organizational quality and productivity. Coverage will include the principles promoted by major quality experts and a review of the requirements for corporate quality certification.

**BMGT 448. Entrepreneurship. 3 Credits.** (3 Lec) F
PREREQUISITE: For business majors: BMGT 335, BFIN 322, senior standing, and formal admission to the College of Business; for non-business majors: senior standing and consent of instructor. Introduction to entrepreneurship and launching new ventures. Students learn how to develop creativity skills and an entrepreneurial mindset; identify and evaluate start-up opportunities; analyze the demand for new products/services; and finance, promote, manage, and plan for a new venture. Course simulates the activities of start-up entrepreneurs.

**BMGT 458. Adv Entrepreneurship Sem. 3 Credits.** (3 Sem) S
PREREQUISITE: For business majors: senior standing, BMGT 448, and formal admission to the College of Business; for non-business majors: senior standing and consent of instructor. Teaches the process and the key steps for preparing a business plan for a new (or existing) business venture. A business plan is an essential tool in planning an entrepreneurial venture and integrates an analysis of potential demand for the product or service.

**BMGT 460. Practical Management Perspectives. 3 Credits.** (3 Sem.) F
PREREQUISITE: By application, and formal admission to the College of Business (all options encouraged to apply) or declaration of a business minor. Students are partnered with faculty to co-teach BGEN 194U/S. This personalized learning experience improves communication, mentoring, feedback, and presentation skills while providing new perspectives on the application of leadership and management principles.

**BMGT 461. Small Business Management. 3 Credits.** (3 Lec) S
PREREQUISITE: For business majors: BMGT 335, BMKT 325, BFIN 322, senior standing and formal admission to the College of Business; for non-business majors: senior standing and consent of instructor. Focus on the process of starting and managing a small business, with an emphasis on businesses owned and operated by one individual or family. Topics covered will include typical funding sources and all phases of small business management from startup to exit.
BMGT 463. Entrepreneurial Experience. 3 Credits. (3 Lec) F,S
PREREQUISITE: For business majors: BMGT 335, BMKT 325, BFIN 322, senior standing and formal admission to the College of Business; for non-business majors: senior standing and consent of instructor. Real-world experience in projects that assist area entrepreneurs. Students will work with these new ventures to solve their management, marketing, finance and other business problems. The content of the problems will depend on the needs of the client businesses.

BMGT 464. International Management. 3 Credits. (3 Lec) F
PREREQUISITE: BGEN 242D, BMGT 335, and senior standing; for business majors: formal admission to the College of Business. Description of the challenges which the global context poses to business managers. Examination of the elements of international environments and illustration of their effects on management practices and how management deals with such forces.

BMGT 465. International Practicum. 1-12 Credits. (1 Ind) On Demand
PREREQUISITE: By application; for business majors: formal admission to the College of Business. Intensive study of culture, customs, politics, history, and business practices of another country. Program culminates with extended visit to location for lectures, and other relevant activities.

BMGT 466. Middle Management Skills. 3 Credits. (3 Lec) F
PREREQUISITE: BMGT 335 and junior standing; for business majors: formal admission to the College of Business. An applied management course that will build the knowledge and skills required by middle managers. The course deals with issues including the use of teams and teamwork, employee empowerment, conflict, negotiation and ethics. The course emphasizes analysis that informs value-adding actions in response to typical challenges confronting middle managers.

BMGT 469. Community Entrepreneurship & Nonprofit Management. 3 Credits. (3 Lec) S
PREREQUISITE: Junior standing. For business majors: formal admission to the College of Business. For non-business majors: consent of instructor. Engages students in entrepreneurial thinking and the application of business strategies to address community and societal issues. Students develop and strengthen their practical understanding of business concepts, leadership skills and management capacities as they relate to effective nonprofit management.

BMGT 475R. Management Experience. 3 Credits. (3 Lec) S
PREREQUISITE: Senior standing or consent of instructor; for business majors: formal admission to the College of Business. Teams do major project such as substantive community service project, research paper, small business experience case, business plan, or strategic analysis. Practical experience with project and/or team management where performance is measured by delivered product. No credit for previous experience.

BMGT 490R. Undergraduate Research. 1-6 Credits. (1-6 Ind; 12 cr max) On Demand
PREREQUISITE: Senior standing and consent of instructor; for business majors: formal admission to the College of Business. Directed undergraduate research which may culminate in a research paper, journal article, or undergraduate thesis. Course will address responsible conduct of research. May be repeated.

BMGT 491. Special Topics. 1-4 Credits. (1-4 Lec; 12 cr max) F,S
PREREQUISITE: Formal admission to the College of Business, consent of instructor and course prerequisites as determined for each offering. Courses not required in any curriculum for which there is a particular one-time need, or given on a trial basis to determine acceptability and demand before requesting a regular course number.

BMGT 498. Internship. 2-12 Credits. (2-12 Ind) F,S,Su
PREREQUISITE: Junior standing, formal admission to the College of Business, and consent of instructor. An individualized assignment arranged with an agency, business, or other organization to provide guided experience in the field.

BMGT 591. Special Topics. 1-4 Credits. (1-4 Ind; 6 cr max) On Demand
PREREQUISITE: Graduate standing, consent of instructor, approval of Associate Dean and Dean of Graduate Studies. Directed research and study on an individual basis.
Font Notice

This document should contain certain fonts with restrictive licenses. For this draft, substitutions were made using less legally restrictive fonts. Specifically:

Times was used instead of Adobe Garamond Pro.

The editor may contact Leepfrog for a draft with the correct fonts in place.