BMGT 305 Prof Business Communication: 3 Credits (3 Lec)
PREREQUISITE: Completion of University Seminar and Writing University Core Requirement. (F, Sp, Su) Recognizing and creating effective approaches and styles for written, oral, and nonverbal communications appropriate to organizational situation, nature of message, and co-communicators. Course addresses professional document and presentation designs, choices of media, and tones for individual and organizational communications.

BMGT 210 Small Business Entrepreneurship: 3 Credits (3 Lec)
This course will provide an entrepreneurial learning experience that is grounded in collaborations and dynamic problem-solving opportunities. Through student-driven projects, participants will move through the basic building blocks of conceptualizing and starting a business.

BMGT 215 Human Resource Management: 3 Credits (3 Lec)
This course provides a vast overview of the essential functions in Human Resource Management. Ideal for entrepreneurs and management/executives or those interested in learning more about the Human Resource profession. This course focuses on subject areas of the Human Resource function within a business for strategic planning, ethical and legal responsibilities, recruitment and staffing plans, employee development, compensation and benefits, safety and health, and employee and labor relations. Once complete, this course will provide comprehensive, best-practice techniques for managing Human Resource within real-world environments and situations.

BMGT 235 Management: 3 Credits (3 Lec)
This course is an introduction to critical management skills involved in directing the operations of an organization. Emphasis is placed on effectively working with others to achieve entity objectives. Course topics include the basic management functions of planning, organizing, leading and controlling as well as staffing, appraising performance, motivating employees, handling disciplinary problems, and stress and time management. Students will develop leadership, teamwork, and communication skills. Repeatable up to 3 credits.

BMGT 240IS Business Analytics: 3 Credits (3 Lec)
PREREQUISITE: STAT 216Q and BMIS 211. (F, Sp, Su) Provides students with skills and knowledge necessary for the research process and the application of quantitative research methods to analyze business problems. Includes confidence intervals, hypotheses testing, correlation, and multiple regression. Statistical analysis is performed using statistical software.

BMGT 291 Special Topics: 1-4 Credits (1 Lec)
PREREQUISITE: None required but some may be determined necessary by offering department. Offered as needed based on student demand. Courses not required in any curriculum for which there is a particular one-time need, or given on a trial basis to determine acceptability and demand before requesting a regular course number. Repeatable up to 12 credits.

BMGT 292 Independent Study: 1-3 Credits (1 Other)
PREREQUISITE: Consent of instructor and approval of Associate Dean. (F, Sp, Su) Directed research and study on an individual basis. Not to be used as a substitute for a required course. Repeatable up to 6 credits.

BMGT 293 Management: 3 Credits (3 Lec)
PREREQUISITE: Junior standing and BMGT 335. (F, Sp) Introduction to negotiation theories and skills to help students practice and improve their negotiation skills, including techniques for resolving conflicts, developing negotiation strategies, and understanding the negotiation process. Course includes theoretical frameworks, case studies, and role-playing activities.

BMGT 322 Operations Management: 3 Credits (3 Lec)
PREREQUISITE: BMIS 211, M161 and STAT 216Q. (F, Sp, Su) For business majors: BMIS 211, M161Q, and STAT 216Q. For non-business majors: M161Q and consent of instructor. Introduction to the topics and methods of production and operations management. Emphasis is given to critical thinking, business analyses and computer modeling. Application areas include accounting, finance, marketing, and management.

BMGT 329 Human Resource Management: 3 Credits (3 Lec)
PREREQUISITE: BMGT 335 and BGEN 361. (F, Sp) The functions and tools used in procurement, development, compensation, integration, and maintenance of human resources and their impact on the effective attainment of organizational goals.

BMGT 335 Management and Organization: 3 Credits (3 Lec)
(F, Sp, Su) A survey of contemporary research-based concepts relevant to management and organization including topics such as motivation, leadership, teamwork, organizational design, communication, decision making, entrepreneurship, diversity, and ethics.

BMGT 366 Leading and Managing People: 3 Credits (3 Lec)
PREREQUISITE: Sophomore Standing and BMGT 335. (F, Sp) An applied course, focused on in-depth skill building for managing oneself and others. Students examine and develop their capabilities to drive positive organizational outcomes and employee experiences. Topics include leadership, motivation, personality, well-being, problem-solving, and empowerment.

BMGT 405 Supply Chain Analytics: 3 Credits (3 Lec)
PREREQUISITE: BMGT 322 or EIND 458. (F) Includes important concepts, methodologies, and tools related to supply chain management and business analytics (i.e., descriptive, predictive, and prescriptive analytics) from a managerial perspective.

BMGT 406 Negotiation/Dispute Resolution: 3 Credits (3 Lec)
PREREQUISITE: Junior standing and BMGT 335. (F, Sp) Introduction to negotiation theories and skills to help students practice and improve their negotiation skills. Course includes theoretical frameworks, case studies, and role-playing activities.

BMGT 410 Sustainable Business Practices: 3 Credits (3 Lec)
PREREQUISITE: Junior standing, BMGT 335, BMKT 325. (Sp) Explores sustainability from a business perspective looking at the decision making process both economically and ecologically. Decision making tools will be introduced for use in assimilating and evaluating information considering ecological sustainability, strategic human resource management, organizational change, corporate social responsibility, leadership and community renewal. A unified approach to corporate sustainability is identified and used by students to evaluate the sustainability of various businesses.

BMGT 448 Entrepreneurship: 3 Credits (3 Lec)
PREREQUISITE: Junior standing, BMGT 335, BFIN 322. (F, Sp) Introduction to entrepreneurship and launching new ventures. Students learn how to develop creativity skills and an entrepreneurial mindset; identify and evaluate start-up opportunities; analyze the demand for new products/services; and finance, promote, manage, and plan for a new venture. Course simulates the activities of start-up entrepreneurs.

BMGT 461 Small Business Management: 3 Credits (3 Lec)
PREREQUISITE: Junior standing, BMGT 335, BMKT 325, BFIN 322. (Sp) Focus on the process of starting and managing a small business, with an emphasis on businesses owned and operated by one individual or family. Topics covered will include typical funding sources and all phases of small business management from startup to exit. Students taking both BMGT 461 and BMGT 463 are encouraged to take BMGT 461 prior to BMGT 463, and to not take the courses concurrently.
BMGT 463  Entrepreneurial Experience: 3 Credits (3 Lec)
PREREQUISITE: BMGT 335, BMKT 325, and BFIN 322. (F, Sp) Real-world experience in projects that assist area entrepreneurs. Students will work with these new ventures to solve their management, marketing, finance and other business problems. The content of the problems will depend on the needs of the client businesses. Students taking both BMGT 461 and BMGT 463 are encouraged to take BMGT 461 prior to BMGT 463, and to not take the courses concurrently.

BMGT 464  International Management: 3 Credits (3 Lec)
PREREQUISITE: BGEN 242D, BMGT 335, and junior standing. (F) Description of the challenges which the global context poses to business managers. Examination of the elements of international environments and illustration of their effects on management practices and how management deals with such forces.

BMGT 466  Team and Process Facilitation: 3 Credits (3 Lec)
PREREQUISITE: BMGT 335, BMGT 366, and junior standing. (F, Sp) Applied management course building skills for designing, facilitating, and documenting group problem solving processes. Course focuses on teamwork, including theories and tools for managing conflict, managing change, setting goals, clarifying roles, and analyzing and engaging stakeholders to address complex problems.

BMGT 469  Community Entrepreneurship & Nonprofit Management: 3 Credits (3 Lec)
PREREQUISITE: BMGT 335 and junior standing. (Sp) Engages students in entrepreneurial thinking and the application of business strategies to address community and societal issues. Students develop and strengthen their practical understanding of business concepts, leadership skills and management capacities as they relate to effective nonprofit management.

BMGT 475R  Management Research Experience: 3 Credits (3 Lec)
PREREQUISITE: BMGT 335 and senior standing. (F, Sp) Students plan and execute a research project related to management theory or practice, including identifying a research question/hypothesis, reviewing the literature, developing the approach, and collecting/analyzing/interpreting data.

BMGT 490R  Undergraduate Research: 1-6 Credits (1 Other)
PREREQUISITE: Senior standing and consent of instructor; for business majors. () Offered as needed based on student demand. Directed undergraduate research which may culminate in a research paper, journal article, or undergraduate thesis. Course will address responsible conduct of research. May be repeated Repeatable up to 12 credits.

BMGT 491  Special Topics: 1-4 Credits (1-4 Lec)
PREREQUISITE: Formal admission to the College of Business, consent of instructor and course prerequisites as determined for each offering. Courses not required in any curriculum for which there is a particular one-time need, or given on a trial basis to determine acceptability and demand before requesting a regular course number. Repeatable up to 12 credits.

BMGT 492  Independent Study: 1-3 Credits (1 Other)
(F, Sp, Su) Directed research and study on an individual basis. Not to be used as a substitute for a required course. Repeatable up to 6 credits.

BMGT 494  Seminar: 1-3 Credits (1-3 Other)
PREREQUISITE: Junior standing and as determined for each offering. Topics offered at the upper-division level which are not covered in regular courses. Students participate in preparing and presenting discussion material. Repeatable up to 6 credits.

BMGT 498  Internship: 1-12 Credits (2 Other)
PREREQUISITE: BMGT 335, Junior standing, consent of instructor. (F, Sp, Su) An individualized assignment arranged with an agency, business, or other organization to provide guided experience in the field. Repeatable up to 12 credits.

BMGT 591  Special Topics: 1-4 Credits (1 Other)
PREREQUISITE: Upper-division courses and others as determined for each offering. Offered as needed based on student demand. Courses not required in any curriculum for which there is a particular one-time need, or given on a trial basis to determine acceptability and demand before requesting a regular course number. Repeatable up to 12 credits.